



FBLA Hospitality Management

Performance Rating Sheet

☐ Preliminary Round

☐ Final Round

Evaluation Item	Not Demonstrated	Does Not Meet Expectations	Meets Expectations	Exceeds Expectations	Points Earned
Content					
Problem is understood and well defined	0	1–5	6–10	11–15	
Alternatives are recognized with pros and cons stated and evaluated	0	1–5	6–10	11–15	
Logical solution is selected with positive and negative aspects of its implementation given	0	1–5	6–10	11–15	
Anticipated results are based on correct reasoning	0	1–3	4–7	8–10	
Delivery					
Statements are well organized and clearly states; appropriate business language used	0	1–5	6–10	11–15	
Participants demonstrate self-confidence, poise, and good voice projection	0	1–5	6–10	11–15	
Demonstrates the ability to effectively answer questions	0	1–5	6–10	11–15	
Subtotal					/100 max.
Dress Code Penalty Deduct five (5) points when dress code is not followed.					
Penalty Deduct five (5) points for failure to follow guidelines					
Final Score (add total points and report score)					/100 max.
Objective Test Score (to be used in the event of a tie)					

School: _____ State: _____

Judge's
Signature: _____ Date: _____

Judge's
Comments: